



AGROSUTAIN - INVESTMENT CASE BIOLOGICAL SOLUTION

COMPANY FOCUS

EFFICIENT NATURAL FUNGICIDES TO REPLACE CHEMICALS

CROP PROTECTION | SAFETY

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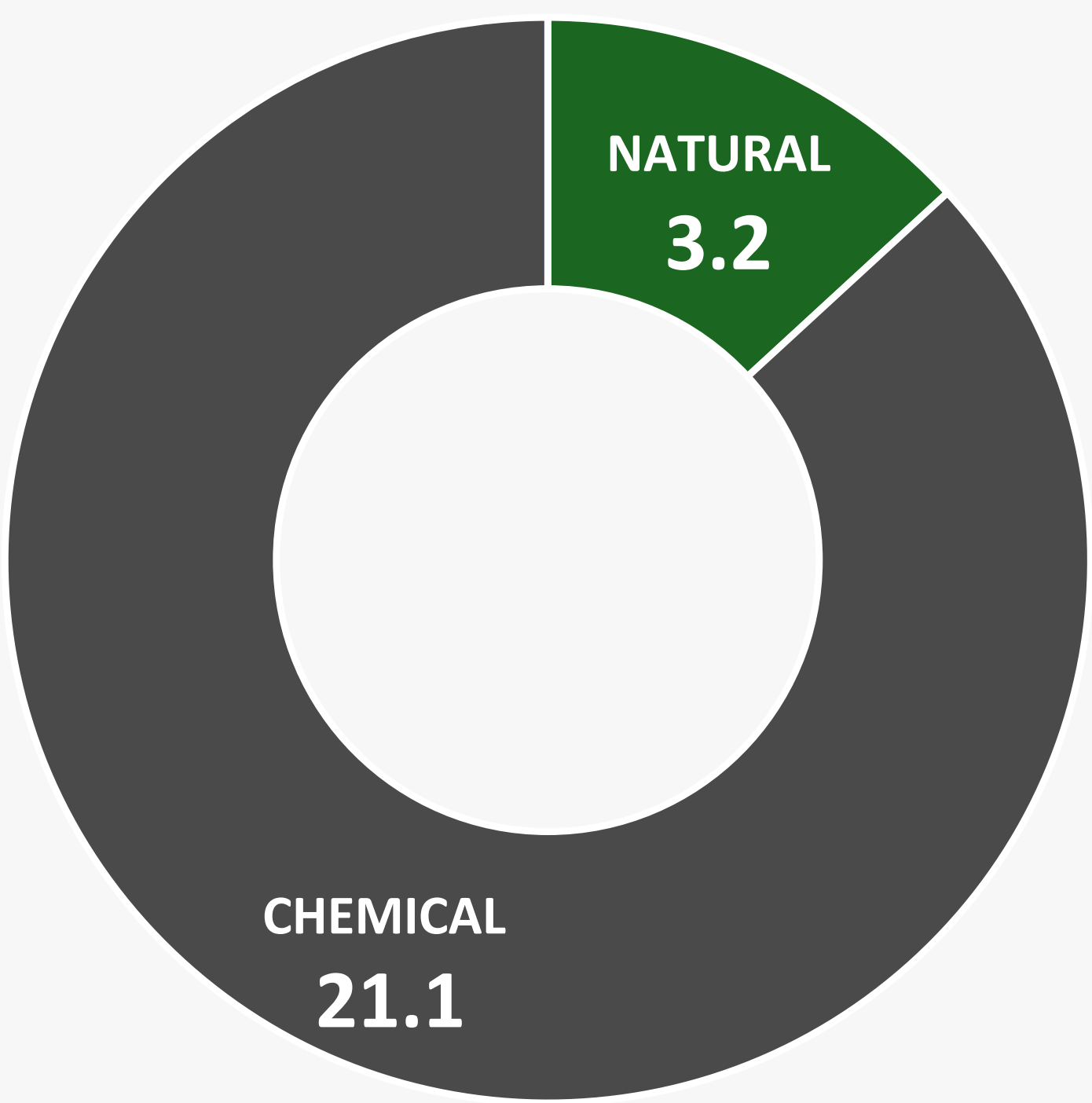
Investment case - AgroSustain

Natural crop protection as efficient as chemicals solutions

The Opportunity

- AgroSustain promotes sustainable agriculture by developing natural fungicides and coating solutions that can be used pre- and post-harvest to protect crops from fungal pathogens and extend their shelf-life
- Agroecology Capital invested in Agrosustain’s seed round in December 2019
- Agrosustain is raising its Series A at almost twice its seed round’s valuation

AgroSustain at a glance



Fungicide market by 2024 (in \$B)
Source: Market research

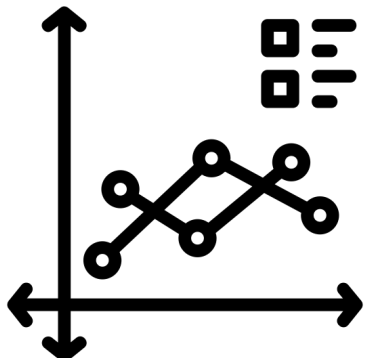
- Swiss-based company incorporated in 2018, spin-off of University of Lausanne
- First natural fungicide shows efficacy similar to that of chemical ones, with no negative environmental impact
- Product positioned to compete in the two market segments: chemical and biological fungicides
- AgroSustain conducted paid-pilot trials with the largest Swiss retailer (Migros). The company identified 56 species of fungal pathogens and was able to treat efficiently 90% of them
- Protected IP, mode of action, formulation, and product’s production cost have been validated

Market overview

- Though existing chemical fungicides are efficient and exhibit a broad spectrum, they generally have negative impacts on biodiversity and human health. Some of them are being banned in many countries (e.g., EU, UK, USA).
- Available natural treatments show poor product efficacy compared to that of chemical fungicides and require multiple applications.
- AgroSustain solution will be the first efficient natural large spectral fungicide on the market. The company already has a pipeline of 13 candidates ready for new product usage.



Strong and experienced team (Forbes 30 under 30)



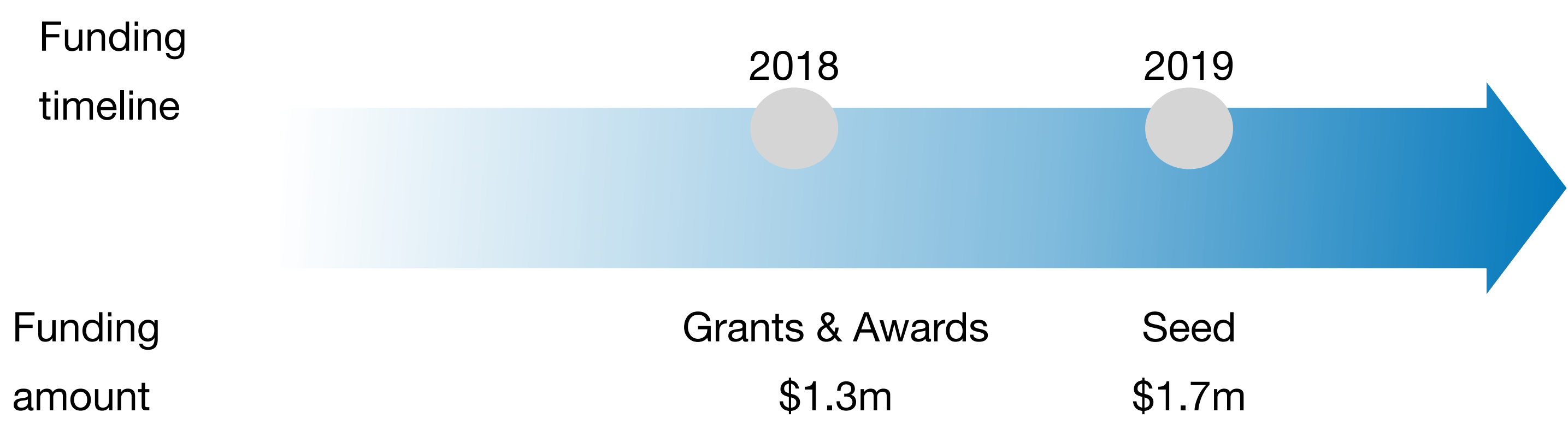
Financials show a low burn rate + high margin model



Patented natural solution to fight fungal pathogens.

Equity Story

Most of the funding to date was non-dilutive (Grants). AgroSustain is raising a Series A round



Exit strategies include

